



## ET Solar Group Company Introduction 2013



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- **Part 1** About ET
- **Part 2** ET Business
- **Part 3** Why ET
- **Part 4** ET Performance

## GLOBAL Leading One-stop Solar Power Solutions Provider

3000

3,000 staff

8%

8% of revenue invest in R&D

0700

700 customers

\$700

\$700 million annual revenue

2000

2 GW global installation

Top 100

Top 100 most influenced enterprise in clean energy industry

Top 500

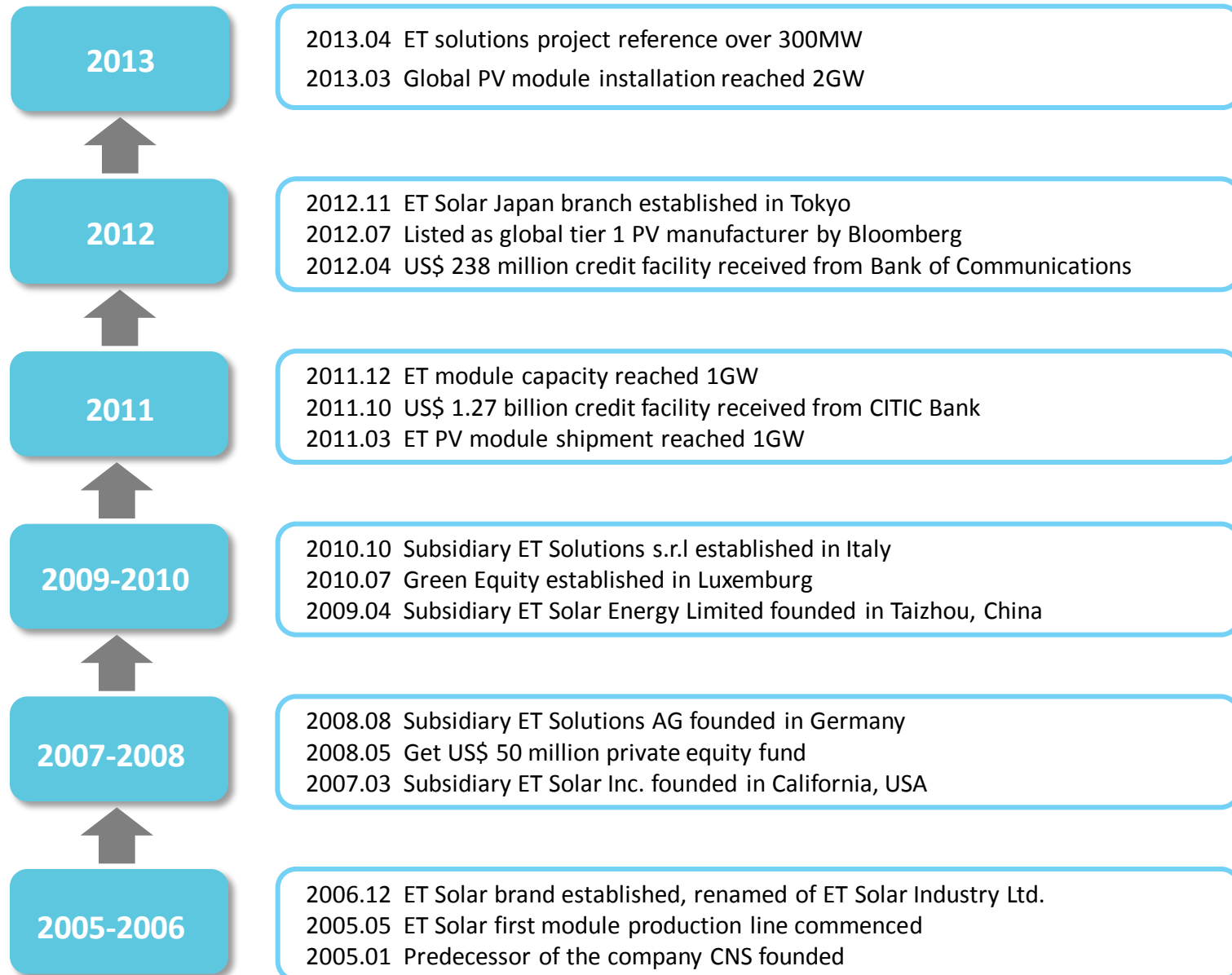
Top 500 global clean energy enterprise 2011

Top 500

Top 500 Private enterprise of China 2012

Established in 2005, ET Solar Group has emerged as a global one-stop solar solution provider. Our business is divided into manufacturing and solar system solutions with annual sales of nearly US\$0.7 billion in 2012. Our leading technology, coupled with high-quality products and services, enables ET Solar to offer cost efficient turn-key system solutions and services to specialized PV investors.

# ABOUT ET - Our History & Milestones









ET Solar is an innovation-based and customer-focused company, with a deep understanding that value and quality guide our decision-making.



# ABOUT ET - Our Global Reach



## Global network and local service

- |   |   |   |
|---|---|---|
|  Taizhou , China |  Rotterdam , Netherlands |  Felxtion , UK   |
|  California , US |  Vercelli , Italy        |  New Jersey , US |



# ABOUT ET - Our Products Suits Different Application Fields



**P648 module  
(48 poly cells)**

**AC module**  
(micro-inverter built-in)



**Residential**

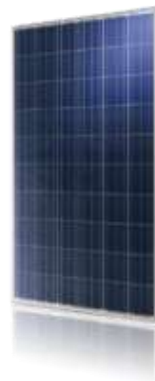


**M660 module  
(60 mono cells)**

**Anti-glare**  
(texturized glass surface)



**Commercial**



**P660 module  
(60 poly cells)**

**Binary star**  
(dual-junction box)



**Utility scale**



**Double glass  
module**

**Transparent module**  
(transparent backsheet)



**BIPV**



**Off- grid**

**Anti-Salt  
spray**



**Customized**







**Development & Planning**



**Financing & Investment**



**Engineering & Design**



**Operation & Maintenance**

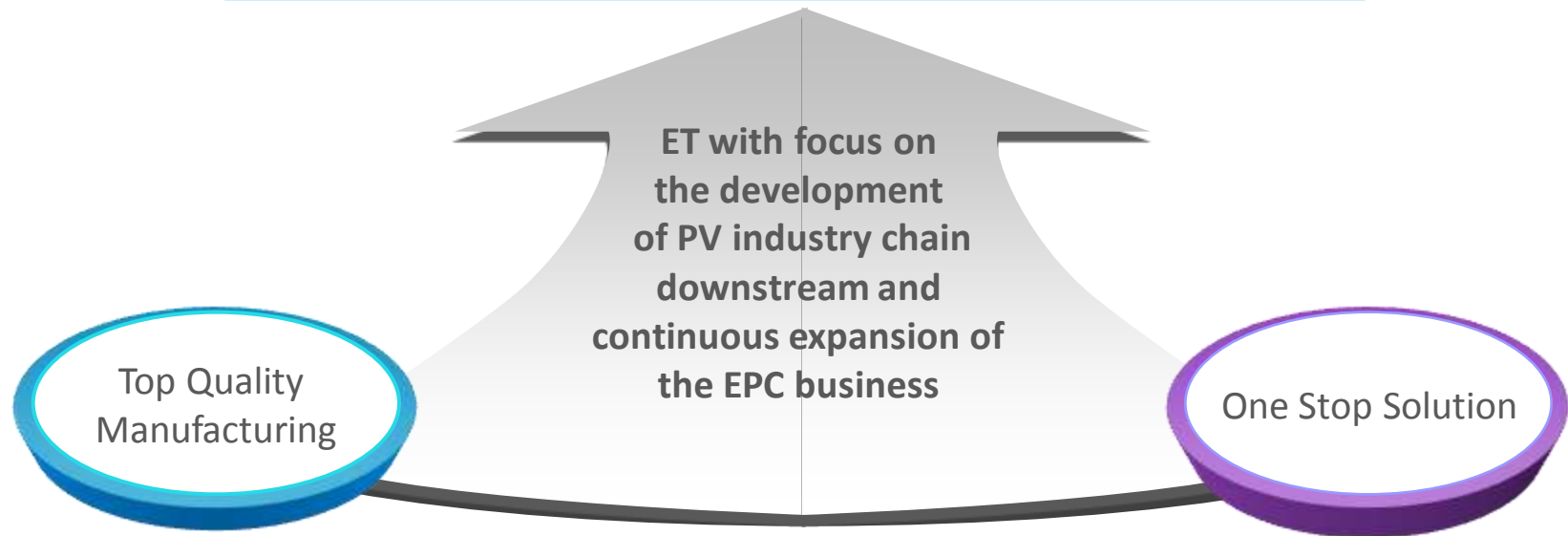


**Construction & Management**

# WHY ET - Choose 1 for All



To offer cost-efficient turn-key system solutions and services to specialized PV investors



# WHY ET - Proving Quality by Telling Truth

## The Reason of Choosing ET

**173**

2012 Our quality check points have been improved **from 173 to 379** from year 2008 to 2012

**379**

**100% Appearance check    100% Electrical test    100% EL test**

Quality management	Factory audit	Third party test
  	  	  
Certification		
         <p>CONFORMS TO UL STD. 1703 CERTIFIED TO UL/CORD STD.C 1703-01</p> 		

**Outdoor test  
by**

**Photon  
LABORATORY**

Rank	Ratio	Manufacturer	Model	Cell Type	Installed time	STC power (W)	2012 Yield(kWh/kW)					Yield (kWh/kW)
							Jan	Feb	Mar	April	May	
1	100%	ET Solar	ET-P660240	Poly	Jul.2011	236.1	32.2	64.5	102.2	115.1	141.4	455.4
2	99%	Siliken	SLK60P6L 230Wp	Poly	2009	229.7	30.5	60.1	102.7	115.6	142.9	451.8
3	97%	Trina	TSM-225PC05	Poly	2010	233	30.8	59	99.9	112.8	139	441.5
4	97%	REC	REC230PE	Poly	2011	237.6	28.7	55.3	101.5	113.7	140	440.2
5	96%	Hancon Solar	HR-230P-18/Bb	Poly	2011	230.6	29.9	48.1	102.4	114.6	141.2	437.3
6	95%	Hanwha SolarOne	SF160-24-1M180	Mono	2011	178.6	29.2	61.1	98.1	110	135.8	434.2
7	95%	Yingli	YL210P-29b	Poly	2011	214.3	28.8	55.9	99.2	111.2	136.9	432.0
8	95%	Suntech	STP205-18/Ud	Poly	2011	213.8	29	52.1	100	112.4	138.3	431.8
9	95%	Sharp	NU-185E1	Mono	2011	186.1	30.7	61.3	96.9	109.2	133.2	431.3
10	94%	Jinko	JKM255M-96	Mono	2011	269.7	28.8	49.1	99.7	112.3	139.2	429.1
11	91%	SCHOTT Solar	POLY TM 220	Poly	2011	224.7	28.7	47.3	97	108.3	133.6	414.9
12	80%	Canadian Solar	CS6A-170P	Poly	2007	174.4	28	46.3	95.3	107.2	131.9	408.7

\* All data have been quoted from PHOTON International magazine monthly publications, based on PHOTON Laboratory conducted outdoor tests.

# WHY ET - One of The Most Bankable Solar Company

## The Reason of Choosing ET

ET solar modules are bankable at below banks

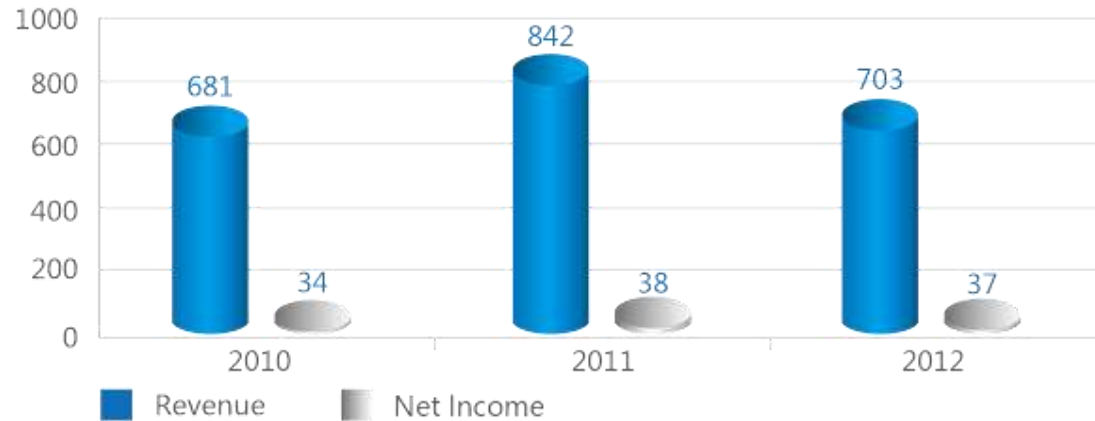


And more...

The pool is steadily to be expanded

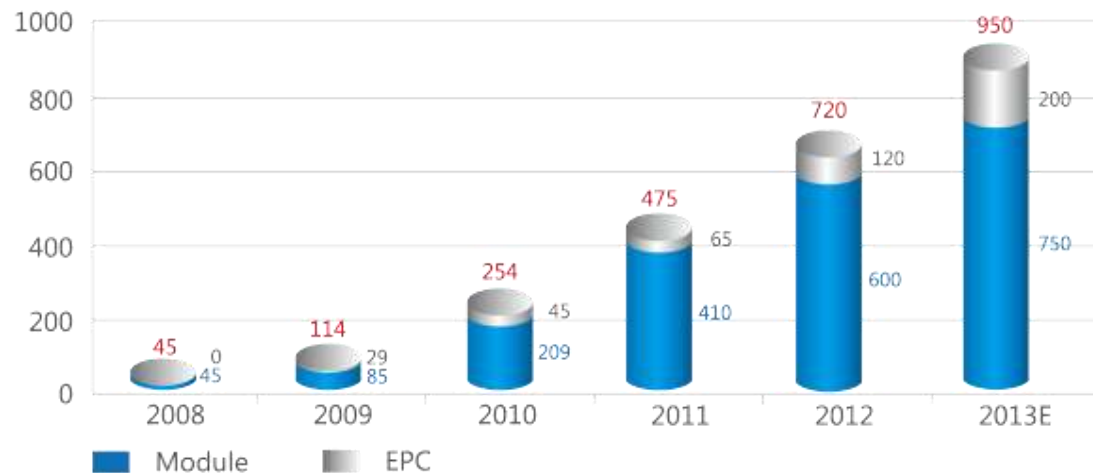
## Financial Growth 2009-2012

Unit: Mln USD



## Shipments 2008-2013E

Unit: MW



## • Europe



### Chignolo PO, Italy

- May 2011
- Size: 3.3 MWp



### Rätzlingen, Germany

- June 2012
- Size: 11.2 MWp
- Financing bank: Deutsche Kreditbank



### Tirepied, France

- June 2012
- Size: 5 MWp
- Financing bank: Saar LB



### Carbuniesti I&II, Gorj, Romania

- To be commissioned June 2013
- Size: 20 MWp

## • North America



### Port Allen, Kauai, USA

- December 2012
- Size: 7.5 MWp



### Denver, CO, USA

- December 2012
- Size: 2.3 MWp

## • Asia



### Anhui, China

- December 2012
- Size: 15 MWp



### North East Victoria, Australia

- December 2012
- Size: 1.2 MWp





**Thank You!**